



Stefan Guetter – Profile

Stefan Guetter lives in London and looks back on 28 years of experience in international capital markets and the real estate sector. He is a Partner at Replica SIM, a financial company based in Milan and London and specialising in bond trading and asset management. Most recently (from 2019), Mr. Guetter was a Partner and General Manager of the London-based investment fund Gemcorp, which specialises in private debt markets. Prior to that, he was Managing Partner at Akademia Residenz, a real estate investment company specialising in the development of student housing in Germany, from 2014. Starting from 2009, Mr. Guetter was also a founding partner of Advisory Boutique Aybrook Financial Partners in London and Dublin, specialising in advising banks and companies on balance sheet management, real estate financing and bond financing. Previously (from 2007) he served as Head of Global Distribution, Managing Director and a member of the Executive Committee at Dresdner Kleinwort in London. Mr. Guetter transferred to Dresdner Kleinwort from Merrill Lynch in London, where he worked as Managing Director and Head of the Strategic Solutions Group for Europe. In the period from 1995 to 2006 he held various management positions at Merrill Lynch in London and Frankfurt, including Head of Debt Markets Germany & Austria. Stefan Guetter is an Austrian citizen. He studied business administration and graduated from the University of Innsbruck in 1993. In 1995, he completed a post-graduate M.Sc. degree in Accounting & Finance at the London School of Economics, which he continues to actively support.