

# Earnings Presentation

Q1-3 2021







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- → Results and Financing
- → Portfolio
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Highlights

### **IMMOFINANZ**

### Portfolio

MEUR 216.4
Rental income

+0.3% (Q1-3 2020: MEUR 215.8)

MEUR 163.1

Results of asset management +2.6%

(Q1-3 2020: MEUR 158.9)

MEUR 180.4

Results of operations +59.5%

(Q1-3 2020: MEUR 113.1)



94.1%

Occupancy rate -1.9PP

(12/2020: 96.0%)

MEUR **5,046.4** 

Portfolio value

+1.4%

(12/2020: MEUR 4,978.9)

6.3%

Gross return

Based on invoiced rents (12/2020: 6.6%)

Highlights

### **IMMOFINANZ**

### **Financials**

MEUR **82.7** 

Revaluations

(Q1-3 2020: MEUR -153.7)

MEUR **295.7** 

Net profit

(Q1-3 2020: MEUR -98.3)

36.6%

Net LTV

(12/2020: 37.8%)



MEUR **90.7** 

FFO<sub>1</sub>

-3.1%

(Q1-3 2020: MEUR 93.6)

MEUR 1,016.9

Cash and cash equivalents

-3.3%

(12/2020: MEUR 1,051.4)

EUR 30.8
EPRA NTA / share +10.6%

(12/2020: EUR 27.8)

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### P&L – results of operations strongly increased despite pandemic influence

|                                 | Q1-3 2021<br>in MEUR | Q1-3 2020<br>in MEUR | Change absolute | Change in % |
|---------------------------------|----------------------|----------------------|-----------------|-------------|
| Rental income                   | 216.4                | 215.8                | 0.6             | 0.3         |
| Results of asset management     | 163.1                | 158.9                | 4.1             | 2.6         |
| Results of property sales       | 24.1                 | 9.5                  | 14.6            | ≥ 100.0     |
| Results of property development | 24.1                 | -21.0                | 45.0            | n/a         |
| Results of operations           | 180.4                | 113.1                | 67.3            | 59.5        |

- Results of asset management increased as property expenses improved by 11.5% to MEUR -43.4. Due to the pandemic, write-offs of rents receivable still influenced results with MEUR -10.9 (Q1-3 2020: MEUR -19.2).
- Results of property sales increased with the sale of the German office building Cluster Produktionstechnik Aachen.
- Results of property development strongly positive, mainly due to valuation effects from our office development in Düsseldorf.

### P&L – positive revaluation mainly driven by office in Austria and Germany

|   | Q1-3 2021<br>in MEUR | Q1-3 2020<br>in MEUR | Change absolute | Change<br>in % |
|---|----------------------|----------------------|-----------------|----------------|
| Revaluation results from standing investments | 54.0                 | -144.8               | 198.8           | n/a            |

- Revaluation gain from standing investments is equivalent to approximately 1.2% of the portfolio's carrying amount at end of September.
   Positive revaluations are mainly related to office properties in Austria and Germany.
- Yield compression also led to an increase in values of our crisis resilient retail park format STOP SHOP.

#### Revaluation – country split

| All amounts in MEUR | Carrying amount 30 09 2021 | Revaluation results<br>Q1–3 2021 |
|---------------------|----------------------------|----------------------------------|
| Austria             | 828.4                      | 30.0                             |
| Germany             | 449.2                      | 12.1                             |
| Poland              | 975.2                      | -4.5                             |
| Czech Republic      | 572.1                      | 5.2                              |
| Slovakia            | 326.8                      | 1.6                              |
| Hungary             | 382.9                      | 1.5                              |
| Romania             | 705.7                      | -0.3                             |
| Adriatic            | 410.0                      | 8.6                              |
| Other               | 18.0                       | -0.1                             |
| Total               | 4,668.3                    | 54.0                             |

#### Revaluation – asset class split

|                     | <b>Carrying amount</b> | <b>Revaluation results</b> |
|---------------------|------------------------|----------------------------|
| All amounts in MEUR | 30 09 2021             | Q1-3 2021                  |
| Office              | 2,799.0                | 34.9                       |
| Retail              | 1,795.5                | 19.4                       |
| Other               | 73.9                   | -0.3                       |
| Total               | 4,668.3                | 54.0                       |

### P&L – net profit turns strongly positive

|  | Q1-3 2021<br>in MEUR    | Q1-3 2020<br>in MEUR  | Change absolute        | Change in %            |
|--|-------------------------|-----------------------|------------------------|------------------------|
| Financial results thereof net financing costs thereof net profit/loss from at equity accounted invest. | <b>91.8</b> -60.3 131.5 | -60.5<br>-54.0<br>9.4 | 152.3<br>-6.2<br>122.1 | n/a<br>-11.5<br>≥100.0 |
| Earnings before tax  | 326.2                   | -92.2                 | 418.4                  | n/a                    |
| Net profit or loss   | 295.7                   | -98.3                 | 393.9                  | n/a                    |
| Earnings per share (in EUR) basic  | 2.4                     | -0.9                  | 3.3                    | n/a                    |

- Financing costs reflect the year-onyear increase of approx. 12% in the financing volume.
- Income from at equity accounted investments amounts to MEUR 131.5 (Q1–3 2020: MEUR 9.4), thereof MEUR 128.0 from S IMMO (MEUR 85.3 positive revaluation and MEUR 42.8 share of results).

### FFO 1 with MEUR 91 nearly at prior-year level

| Amounts in MEUR                               | P&L Q1-3 2021 | Adjustments | FFO Q1-3 2021 |
|---|---------------|-------------|---------------|
| Results of asset management                   | 163.1         | 0.0         | 163.1         |
| Results of property sales                     | 24.1          | -24.1       | 0.0           |
| Results of property development               | 24.1          | -24.1       | 0.0           |
| Other operating income                        | 1.5           | -0.6        | 0.9           |
| Other operating expenses                      | -32.3         | 4.9         | -27.5         |
| Results of operations                         | 180.4         | -43.8       | 136.6         |
| Other revaluation results                     | 54.0          | -54.0       | 0.0           |
| Operating profit (EBIT)                       | 234.4         | -97.8       | 136.6         |
| Financial results                             | 91.8          | -137.7      | -45.9         |
| FFO 1 before tax                              |               |             | 90.7          |
| FFO 1 before tax/share in EUR                 |               |             | 0.74          |
| Dividends of S IMMO                           |               |             | 0.0           |
| FFO 1 before tax                              |               |             | 90.7          |
| FFO 1 per share before tax in EUR             |               |             | 0.74          |
| Number of shares for calculation <sup>1</sup> |               |             | 123,293,780   |
|   |               |             | -,,           |

FFO 1 (before tax)

MEUR **90.7** -3.1%

(Q1-3 2020: MEUR 93.6)

FFO 1 (before tax)/share

EUR **0.74** -15.3%

(Q1-3 2020: EUR 0.87)

Slight decline in FFO 1 reflects increased financing costs resulting from a 12% higher financing volume.

Financing costs include the accrued interest of MEUR -5.0 for the corporate bonds 2023 and 2027 as well as the convertible bond 2024.

Decline of FFO 1/share results from increased number of shares<sup>1</sup>.

<sup>&</sup>lt;sup>1</sup> Number of shares for **calculation**: **123,293,780** shares as of 30 September 2021 including full dilution from mandatory convertible bond (6,998,228 shares) and 107,667,310 shares as of 30 September 2020 Rounding differences may result from the use of automatic data processing for the addition of rounded amounts.

### Robust liquidity profile and diversified debt structure

#### Maturity profile by year as of 30 September 2021



 as of 30 09 2021
 incl. derivatives costs in %¹

 Convertible bonds²
 281,523.9
 1.50

 Corporate bonds
 987,230.0
 2.56

 Bank liabilities³
 1,814,636.0
 1.64

 IMMOFINANZ
 3,083,389.9
 1.92

- Strong liquidity position of MEUR 1,016.9 and further financial flexibility from a MEUR 100.0 credit line
- Net LTV at low level of **36.6%** (12/2020: 37.8%)
- Financing costs (weighted average interest rate including hedging costs) at a low level of 1.92% (12/2020: 1.99%)
- Remaining term of financing at 4.0 years
- Unencumbered asset pool of MEUR 1,518.5
   (29.8%) resp. MEUR 2,069.9 (36.7%) including
   S IMMO shares based on EPRA NAV

#### Hedging quota 87.9% (12/2020: 88.6%)

| 12.1%         | 44.0%                  | 43.9%      |
|---------------|------------------------|------------|
| Floating rate | Floating rate (hedged) | Fixed rate |

<sup>&</sup>lt;sup>1</sup> Calculation basis: remaining debt (nominal amount) excl. mandatory convertible bond

<sup>&</sup>lt;sup>2</sup> Convertible bond 2024 (coupon reduced to 1.50% following the receipt of an investment grade rating) as well as last coupon payments for the mandatory convertible bond 2023 which are classified as liabilities (mandatory was early converted per Optional Mandatory Conversion Date 26 September 2021)

<sup>3</sup> Including IFRS 5

<sup>&</sup>lt;sup>4</sup>The convertible bond 2024 was not "in the money" as of 30 09 2021. It is presented in the year of final maturity, i.e. 2024; the bondholders have a put option on 24 January 2022.

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### Overview – quality portfolio with overall robust occupancy

## Portfolio value MEUR 5,046.4

(12/2020: MEÚR 4,978.9)

### **Standing investments**

MEUR 4,506.2

(12/2020: MEUR 4,428.5)

#### **Gross return**

**5.9%** IFRS rent (12/2020: 6.2%)

6.3% on invoiced rent basis<sup>1</sup> (12/2020: 6.6%)

### **Unexpired lease term**

(weighted, average)

**4.2** years (12/2020: 4.2)

### **Portfolio segmentation**

#### Portfolio allocation office and retail



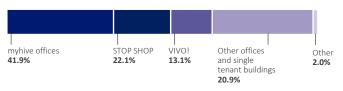
#### Solid standing investments/developments ratio



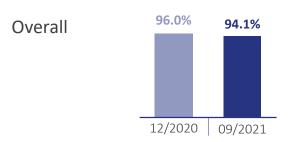
#### Invested in Austria, Germany and CEE/SEE



#### Clear focus on three brands

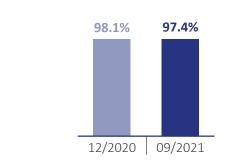


### **Robust occupancy rate**





Retail



### Successful with three brands – waiting lists for flexible myhive solutions



### myhive offices

myhive Haller Gardens (HU) and myhive Medienhafen (DE) to be finalised by end of 2021. Further rollout of flexible myhive products in all countries. Waiting list for several flexible myhive locations.

#### 27 properties in seven countries

| Rentable space                     | 606,644 sqm  |
|------------------------------------|--------------|
| Occupancy rate                     | 89.8%        |
| Rental income Q3 2021 <sup>1</sup> | MEUR 20.9    |
| Carrying amount                    | MEUR 1,764.9 |
| Gross return IFRS                  | 4.7%         |
| Return invoiced rent <sup>2</sup>  | 5.2%         |
|                                    |              |



### **STOP SHOP retail parks**

Positioned as leading retail park operator in Europe – with market entry in Italy in July 2021, STOP SHOP retail parks are already present in ten European countries. Retail parks fully let at 99%.

#### 99 properties in ten countries

| Rentable space                     | 749,314 sqm  |
|------------------------------------|--------------|
| Occupancy rate                     | 99.0%        |
| Rental income Q3 2021 <sup>1</sup> | MEUR 21.9    |
| Carrying amount                    | MEUR 1,097.3 |
| Gross return IFRS                  | 8.0%         |
| Return invoiced rent <sup>2</sup>  | 8.1%         |



### **VIVO!** shopping centers

Convenient shopping with entertainment factor and Europe's best retail brands as strong anchor tenants. Successful opening of newly refurbished VIVO! Baia Mare in November 2021.

#### 10 properties in four countries

| entable space 311,913 s            |            |  |  |
|------------------------------------|------------|--|--|
| Occupancy rate                     | 93.89      |  |  |
| Rental income Q3 2021 <sup>1</sup> | MEUR 12.   |  |  |
| Carrying amount                    | MEUR 659.5 |  |  |
| Gross return IFRS                  | 7.8%       |  |  |
| Return invoiced rent <sup>2</sup>  | 8.2%       |  |  |

<sup>1</sup> Rental income on basis of primary usage of the property (rental income in P&L is according to actual usage of the property; marginal deviations to P&L are therefore possible)

<sup>&</sup>lt;sup>2</sup> Information provided for better comparability in relation to peer group; difference to return based on IFRS rent is due to accrual of rental incentives, which are accrued on a straight line basis over the contract term under IFRS but are not included in the invoiced rent.

### Developments – focus on sustainable and flexible myhive office buildings





Development projects: 7.5% of portfolio value with moderate costs to completion

| Development projects | Number of properties | Carrying amount in MEUR | Carrying amount in % | Outstanding construction costs in MEUR  | Rentable space in sqm | Expected fair value after completion in MEUR | Expected rental income at full occupancy in MEUR |     |
|----------------------|----------------------|-------------------------|----------------------|---|-----------------------|--|--|-----|
| Austria              | 3                    | 89.1                    | 23.7                 | 50.8  | 33,049                | 140.7  | 6.1  | 4.4 |
| Germany              | 1                    | 136.3                   | 36.3                 | 17.0  | 21,707                | 168.1  | 5.9  | 3.8 |
| Poland               | 1                    | 1.7                     | 0.5                  | 7.3   | 6,732                 | 10.0   | 0.8  | 8.7 |
| Czech Republic       | 1                    | 1.5                     | 0.4                  | 0.8   | 13,555                | 2.7  | 0.2  | 8.2 |
| Hungary              | 1                    | 70.3                    | 18.7                 | 9.0   | 34,218                | 80.2   | 6.3  | 7.9 |
| Romania              | 3                    | 71.3                    | 19.0                 | 72.5  | 56,755                | 148.8  | 10.8   | 7.5 |
| Adriatic             | 1                    | 5.2                     | 1.4                  | 4.8   | 6,763                 | 11.8   | 1.0  | 9.8 |
| Active projects      | 11                   | 375.5                   | 100.0                | 162.3   | 172,779               | 562.4  | 31.0   | 5.8 |
| Pipeline             | 4                    | 1.9                     | Deve                 | Development projects: 7.5% of portfolio value with moderate costs to completion |                       |  |  |     |

377.5

15

<sup>&</sup>lt;sup>1</sup> Expected rental income after completion in relation to the current carrying amount including outstanding construction costs

### Profitable property sales with a volume of MEUR 310

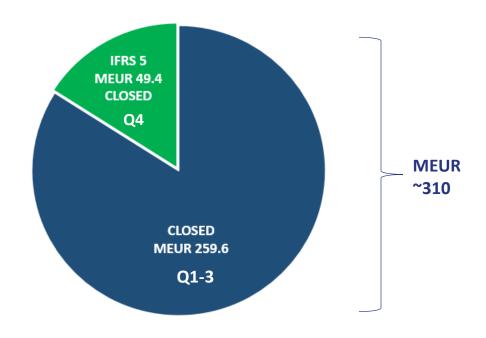
### Property marketing and transactions continue successfully

- Property sales with a value of MEUR 259.6 closed in Q1–3 2021 (asset and share deals)
- Largest transactions comprised the sale of Cluster
   Produktionstechnik in Aachen, four office buildings in Poland, three office buildings in Budapest and one office building in Austria.

#### Outlook

 As of 30 September 2021, real estate assets with a carrying amount of MEUR 49.4 are classified as "held for sale" (IFRS 5) – mainly Polish office buildings. All transactions already have been signed and closed in Q4 2021.

### Property sales 2021



### Property acquisitions



### Acquisition of a prime Bucharest office location

- Landmark building in the city center
- Modernisation into a high-quality and green myhive building with a sustainability certification of at least Gold
- Acquisition price: MEUR 36.0
- Completion in 2024

### STOP SHOP goes Italy

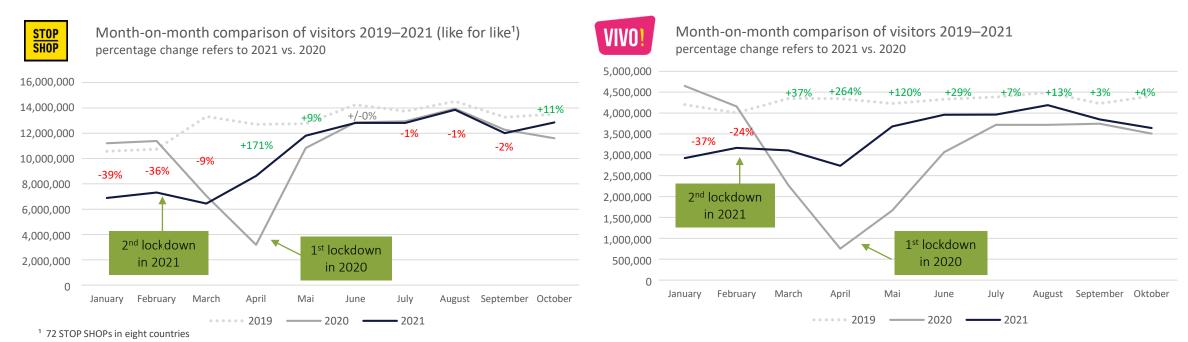
- Acquisition of a fully occupied retail park with 27,000 sqm rentable space in the north Italian city San Fior
- Acquisition price: MEUR 35.0 (gross yield: 8.2%)
- Up to ten Italian STOP SHOP locations with a total investment volume of MEUR 250 are planned until 2024



Portfolio - status COVID-19

IMMOFINANZ

# High impact at the beginning of the year and quick recovery in summer months, remaining trend of higher sales per visit

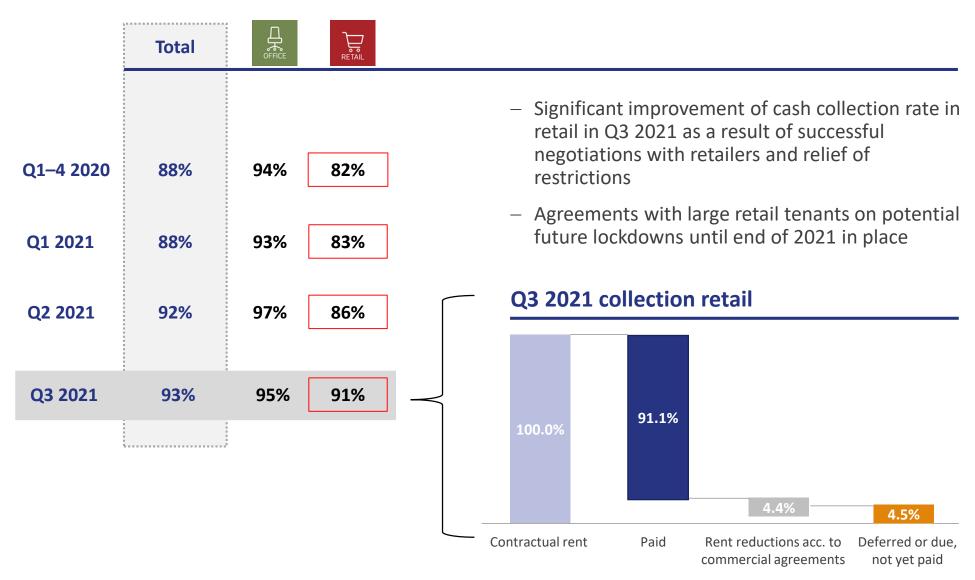


At the end of November 2021, 15% (~161,000 sqm) of retail space is temporarily closed. Re-opening expected before Christmas. (End of March 2021: 48% or 478,000 sqm temporarily closed)

| STOP SHOP* (like for like) | Q3 21 vs. Q3 20 | Q1–3 21 vs. Q1–3 20 |
|----------------------------|-----------------|---------------------|
| Footfall                   | -1%             | -3%                 |
| Sales                      | +7%             | +10%                |

| VIVO! (like for like) | Q3 21 vs. Q3 20 | Q1–3 21 vs. Q1–3 20 |
|-----------------------|-----------------|---------------------|
| Footfall              | +7%             | +14%                |
| Sales                 | +18%            | +25%                |

### Improving Cash collection<sup>1</sup> (from contractual rent)



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Outlook IMMOFINANZ

### Pipeline of more than EUR 1 billion for further value-creating growth

- Strong capital structure enables attractive acquisitions and developments
- Extensive office and retail pipeline with a volume of more than EUR 1 billion
- TOP on STOP portfolio expansion with affordable and sustainable housing



#### myhive offices

- Increase in number of myhive locations in capital cities of IMMOFINANZ markets
- Focus on innovative, flexible and sustainable office solutions
- Multi-tenant buildings of institutional size >10,000 sqm



#### STOP SHOP retail parks

- Further growth with crisis-resistant retail parks and strengthening the leading operator position in Europe
- Medium-term increase in rentable space to 1 million sqm or around 140 locations
- Country focus: CEE, Adriatic region and selectively Western Europe

Outlook

### Guidance for 2022

Assuming a moderate impact of the pandemic on markets and business activities in the financial year 2022

Portfolio growth  Growth of the portfolio to around EUR 6 billion by completion of developments and acquisitions and investing part of the available liquidity of more than EUR 1 billion into cash-flow generating assets

FFO<sub>1</sub>

FFO 1 before tax for the financial year 2022 should reach more than MEUR 135

Dividend

- Sustainable dividend payer
- Dividend payout of approx. 70% of FFO 1 before tax

Financial policy

- Net LTV: mid-term < 45%</li>
- Committed to investment grade rating

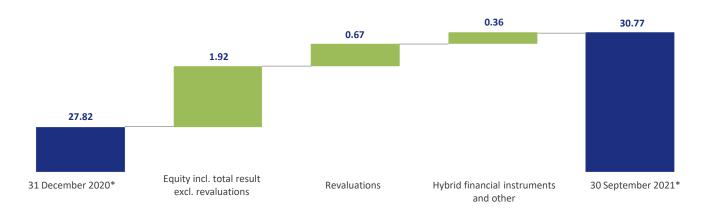
**S IMMO** 

- Stake of approx. 26,49% in S IMMO
- Attractive tax-free dividend yield
- IMMOFINANZ keeps all strategic options open regarding its stake in S IMMO

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### EPRA NTA and book value per share increased by more than 10%

### Development of EPRA NTA per share in EUR



EPRA NTA/share EUR 30.77 +10.6%

#### Development of IFRS book value per share in EUR



Book value/share
EUR 27.79
+10.3%

<sup>\*</sup> Number of shares as of 31 12 2020: 123,293,795 Number of shares as of 30 09 2021: 123.292.767 (excl. 1,028 treasury shares)

### P&L – significant increase in results of operations and net profit

| Amounts in TEUR   | Q1-3 2021 | Q1-3 2020 | Change<br>absolute | Change<br>in % |
|---|-----------|-----------|--------------------|----------------|
| Rental income   | 216 387   | 215 827   | 560                | 0,3%           |
| Operating costs charged to tenants                        | 64 533    | 63 094    | 1 439              | 2,3%           |
| Other revenues  | 656       | 2 422     | -1 766             | -72,9%         |
| Revenues  | 281 576   | 281 343   | 233                | 0,1%           |
| Expenses from investment property                         | -43 424   | -49 065   | 5 641              | 11,5%          |
| Operating expenses  | -75 085   | -73 356   | -1 729             | -2,4%          |
| Results of asset management                               | 163 067   | 158 922   | 4 145              | 2,6%           |
| Results of property sales                                 | 24 057    | 9 467     | 14 590             | ≥ +100,0%      |
| Results of property development                           | 24 060    | -20 968   | 45 028             | n/a            |
| Other operating income                                    | 1 514     | 1 471     | 43                 | 2,9%           |
| Other operating expenses                                  | -32 336   | -35 832   | 3 496              | 9,8%           |
| Results of operations                                     | 180 362   | 113 060   | 67 302             | 59,5%          |
| Revaluation result from standing investments and goodwill | 54 045    | -144 782  | 198 827            | n/a            |
| Operating profit (EBIT)                                   | 234 407   | -31 722   | 266 129            | n/a            |
| Net financing costs                                       | -60 254   | -54 044   | -6 210             | -11,5%         |
| FX differences and other financial results                | 20 497    | -15 898   | 36 395             | n/a            |
| Net profit or loss from equity-accounted investments      | 131 538   | 9 417     | 122 121            | ≥ +100,0%      |
| Financial results   | 91 781    | -60 525   | 152 306            | n/a            |
| Earnings before tax (EBT)                                 | 326 188   | -92 247   | 418 435            | n/a            |
| Taxes   | -30 527   | -6 016    | -24 511            | ≤ -100,0%      |
| Net profit or loss  | 295 661   | -98 263   | 393 924            | n/a            |

### Like-for-like rental income up by 3%

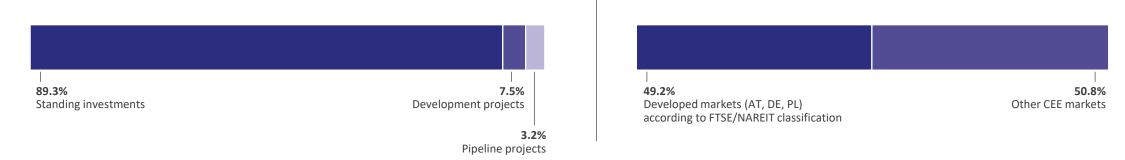
On a like-for-like basis (adjusted for new acquisitions, completions and sales for comparability with Q3 2020), rental income increased by 3% to MEUR 62.8 in Q3 2021. The Adriatic region showed a recovery after Covid-19 restrictions had burdened retail in the prior-year period. The slight decline in Poland was mainly due to the deferral of rental incentives upon the renewal of leases in a large office property. In Romania, the already successfully completed modernization of the VIVO! Baia Mare shopping center temporarily led to a slight decline in like-for-like rental income.

| Standing investments <sup>1</sup> as of 30 September 2021                         | Number of properties | Carrying amount in MEUR | Carrying amount in % | Rental income Q3 2021 in MEUR | Rental income Q3 2020 in MEUR | Change<br>in MEUR |
|---|----------------------|-------------------------|----------------------|-------------------------------|-------------------------------|-------------------|
| Austria   | 22                   | 721.1                   | 17.5                 |                               |                               | 0.1               |
| Germany   | 1                    | 249.3                   | 6.0                  | 2.1                           | 2.1                           | 0.0               |
| Poland  | 24                   | 975.2                   | 23.7                 | 14.7                          | 15.7                          | -1.0              |
| Czech Republic  | 18                   | 544.1                   | 13.2                 | 7.3                           | 6.8                           | 0.5               |
| Hungary   | 19                   | 380.2                   | 9.2                  | 6.7                           | 6.2                           | 0.5               |
| Romania   | 13                   | 612.8                   | 14.9                 | 11.7                          | 12.5                          | -0.8              |
| Slovakia  | 20                   | 325.6                   | 7.9                  | 5.7                           | 5.3                           | 0.4               |
| Adriatic  | 27                   | 312.8                   | 7.6                  | 6.8                           | 4.7                           | 2.1               |
| IMMOFINANZ  | 144                  | 4,121.1                 | 100.0                | 62.8                          | 61.0                          | 1.8               |
| Rental income from properties sold/acquired, adjustments and development projects |                      |                         |                      | 8.6                           | į                             |                   |
| IMMOFINANZ  |                      |                         |                      | 71.4                          |                               |                   |
|   |                      |                         |                      |                               |                               |                   |
| Office  | 43                   | 2,470.6                 | 60.0                 | 30.1                          | 30.7                          | -0.6              |
| Retail  | 101                  | 1,650.4                 | 40.0                 | 32.7                          | 30.3                          | 2.4               |
| IMMOFINANZ  | 144                  | 4,121.1                 | 100.0                | 62.8                          | 61.0                          | 1.8               |

<sup>&</sup>lt;sup>1</sup> Calculation only includes those properties which were fully owned by IMMOFINANZ in both periods, i.e. it excludes acquisitions, completions and sales. Rounding differences may result from the use of automatic data processing equipment for the addition of rounded amounts and percentage rates.

### Total property portfolio

| As of 30 September 2021        | Number of properties | Standing investments in MEUR | Development projects in MEUR | Pipeline projects in MEUR | Property portfolio in MEUR | Property portfolio in % |
|--------------------------------|----------------------|------------------------------|------------------------------|---------------------------|----------------------------|-------------------------|
| Austria                        | 30                   | 798.7                        | 89.1                         | 29.8                      | 917.5                      | 18.2                    |
| Germany                        | 5                    | 449.2                        | 136.3                        | 0.6                       | 586.1                      | 11.6                    |
| Poland                         | 27                   | 975.2                        | 2.4                          | 0.0                       | 977.7                      | 19.4                    |
| Czech Republic                 | 21                   | 572.1                        | 1.5                          | 0.0                       | 573.6                      | 11.4                    |
| Hungary                        | 23                   | 380.2                        | 70.3                         | 2.7                       | 453.1                      | 9.0                     |
| Romania                        | 37                   | 612.8                        | 72.0                         | 93.0                      | 777.7                      | 15.4                    |
| Slovakia                       | 21                   | 325.6                        | 0.0                          | 1.2                       | 326.8                      | 6.5                     |
| Adriatic <sup>2</sup>          | 39                   | 392.5                        | 5.8                          | 17.5                      | 415.9                      | 8.2                     |
| Further countries <sup>3</sup> | 4                    | 0.0                          | 0.0                          | 18.0                      | 18.0                       | 0.4                     |
| IMMOFINANZ                     | 207                  | 4,506.2                      | 377.5                        | 162.7                     | 5,046.4                    | 100.0                   |
|                                |                      | 89.3%                        | 7.5%                         | 3.2%                      | 100.0%                     |                         |



<sup>&</sup>lt;sup>1</sup> Includes real estate inventories (Cologne and Adama) totalling MEUR 0.6

<sup>&</sup>lt;sup>2</sup> In declining order based on the carrying amount: Serbia, Slovenia and Croatia

<sup>&</sup>lt;sup>3</sup> Turkey

| Office standin                             | g po    | rtfolio                                    |         |  |   | Number of properties Carrying amount in MEUR | 100.0%<br>45<br>2,738.6 |
|--|---------|--|---------|--|---|--|-------------------------|
| Germany                                    | 16.4%   | Poland                                     | 25.4%   |  | }                                       | Rentable space in sqm Occupancy rate in %    | 909,847                 |
| Number of properties                       | 2       | Number of properties                       | 10      | 5  | ζ                                       | Rental income Q3 2021 in MEUR                |                         |
| Carrying amount in MEUR                    | 449.2   | Carrying amount in MEUR                    | 695.4   | 16.4%                                      | (                                       | Gross return in %                            | 4.6                     |
| Rentable space in sqm                      | 65,945  | Rentable space in sqm                      | 232,703 | Germany                                    | 5                                       | Y  | www                     |
| Occupancy rate in %                        | 77.6    | Occupancy rate in %                        | 93.8    | (  | N                                       | 25.4%  |                         |
| Rental income Q3 2021 in MEUR <sup>1</sup> | 2.9     | Rental income Q3 2021 in MEUR <sup>1</sup> | 9.2     | >  | ~ | Poland                                       |                         |
| Gross return in %                          | 2.6     | Gross return in %                          | 5.3     |  | 14.2%                                   |  |                         |
|  |         |  |         |  | Czech Republic                          |  |                         |
| Austria                                    | 23.9%   | Czech Republic                             | 14.2%   |  | m                                       | 2.1%<br>Slovakia                             |                         |
| Number of properties                       | 10      | Number of properties                       | 7       |  | 23.9%                                   | Siovakia                                     | 7                       |
| Carrying amount in MEUR                    | 655.2   | Carrying amount in MEUR                    | 389.7   | home                                       | Austria                                 |  |                         |
| Rentable space in sqm                      | 165,145 | Rentable space in sqm                      | 122,509 |  | 7 tusti iu                              | 6.2%   | / /                     |
| Occupancy rate in %                        | 95.1    | Occupancy rate in %                        | 94.7    | 6 7 50                                     | 1                                       | Hungary 10.4%                                | ) ~~                    |
| Rental income Q3 2021 in MEUR <sup>1</sup> | 6.1     | Rental income Q3 2021 in MEUR <sup>1</sup> | 4.5     |  | 1.0%                                    |  |                         |
| Gross return in %                          | 3.7     | Gross return in %                          | 4.6     |  | Adriatio                                |  |                         |
|  |         |  |         |  | 4                                       | 7 ~~   |                         |
| Slovakia                                   | 2.1%    | Hungary                                    | 6.2%    | Romania                                    | 10.4%                                   | Adriatic <sup>2</sup>                        | 1.0%                    |
| Number of properties                       | 2       | Number of properties                       | 5       | Number of properties                       | 82                                      | Number of properties                         | 1                       |
| Carrying amount in MEUR                    | 58.5    | Carrying amount in MEUR                    | 176.9   | Carrying amount in MEUR                    | 285.3                                   | Carrying amount in MEUR                      | 28.3                    |
| Rentable space in sqm                      | 35,612  | Rentable space in sqm                      | 89,925  | Rentable space in sqm                      |   | Rentable space in sqm                        | 15,910                  |
| Occupancy rate in %                        | 78.2    | Occupancy rate in %                        | 94.2    | Occupancy rate in %                        |   | Occupancy rate in %                          | 99.6                    |
| Rental income Q3 2021 in MEUR <sup>1</sup> | 0.9     | Rental income Q3 2021 in MEUR <sup>1</sup> | 2.8     | Rental income Q3 2021 in MEUR <sup>1</sup> |   | Rental income Q3 2021 in MEUR <sup>1</sup>   | 0.5                     |
| Gross return in %                          | 5.8     | Gross return in %                          | 6.4     | Gross return in %                          | 6.6                                     | Gross return in %                            | 7.0                     |

Data as of 30 September 2021

<sup>&</sup>lt;sup>1</sup> Rental income on basis of primary usage of the property (rental income in P&L is according to actual usage of the property; deviations to P&L are therefore possible)

<sup>&</sup>lt;sup>2</sup> Croatia

| Retail standin                             | g por   | tfolio                                     |         |  |                | IMMOFINANZ                              | <b>\[ \]</b> | 100.0%    |
|--|---------|--|---------|--|----------------|---|--------------|-----------|
|  |         |  |         | 3  | 3              | Number of properties                    |              | 111       |
|  |         |  |         | - Ch                                       | 7              | Carrying amount in M                    |              | 1,767.6   |
| Czech Republic                             | 10.3%   | Poland                                     | 15.8%   | T T  |                | Rentable space in sqn                   | 1            | 1,071,528 |
| Number of properties                       | 13      | Number of properties                       | 14      | 5  |                | Occupancy rate in %                     | 1 in MELID1  | 97.4      |
| Carrying amount in MEUR                    | 182.3   | Carrying amount in MEUR                    | 279.8   | <i></i>                                    |                | Rental income Q3 202                    | IN IVIEUR    | 35.0      |
| Rentable space in sqm                      | 111,099 | Rentable space in sqm                      | 185,464 |  |                | Gross return in %                       |              | 7.9       |
| Occupancy rate in %                        | 98.9    | Occupancy rate in %                        | 96.5    | 7/   | 2              | 45.0                                    |              |           |
| Rental income Q3 2021 in MEUR <sup>1</sup> | 3.2     | Rental income Q3 2021 in MEUR <sup>1</sup> | 5.5     | 9  | 50             | 15.8%                                   | 7            |           |
| Gross return in %                          | 7.1     | Gross return in %                          | 7.9     | 2  |                | Poland                                  |              |           |
| GIOSS TELUTITIT /0                         | 7.1     | GIOSS TECUTI III 76                        | 7.5     |  | 10.3%          |   |              |           |
|  |         |  |         |  | Czech Republic |   |              |           |
| Austria                                    | 8.1%    | Slovakia                                   | 15.1%   |  | my             | 15.1%<br>Slovakia                       |              |           |
| Number of properties                       | 14      | Number of properties                       | 18      |  | 8.1%           | Slovakia                                | ~            | 5 5       |
| Carrying amount in MEUR                    | 143.4   | Carrying amount in MEUR                    | 267.1   | home                                       | Austria        |   |              |           |
| Rentable space in sqm                      | 72,551  | Rentable space in sqm                      | 152,429 |  | Austria        | 11.5%                                   |              |           |
| Occupancy rate in %                        | 99.5    | Occupancy rate in %                        | 95.0    |  |                | Hungary                                 |              | lm (      |
| Rental income Q3 2021 in MEUR <sup>1</sup> | 2.5     | Rental income Q3 2021 in MEUR <sup>1</sup> | 4.8     | 3  | 20.6%          |   | 18.5%        | ()        |
| Gross return in %                          | 7.0     | Gross return in %                          | 7.2     |  | Adriatic       |   | Romania      |           |
|  |         |  |         |  | Vg (M          | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ |              | 3         |
| Hungary                                    | 11.5%   | Romania                                    | 18.5%   | Adriatic <sup>2</sup>                      | 20.6%          | \$ \$                                   |              |           |
| Number of properties                       | 14      | Number of properties                       | 5       | Number of properties                       | 332            | 25                                      |              | ر ا       |
| Carrying amount in MEUR                    | 203.3   | Carrying amount in MEUR                    | 327.5   | Carrying amount in MEUR                    | 364.2          |   |              | 5         |
| Rentable space in sqm                      | 135,578 | Rentable space in sqm                      | 149,541 | Rentable space in sqm                      | 264,866        | Marie                                   |              |           |
| Occupancy rate in %                        | 99.2    | Occupancy rate in %                        | 94.1    | Occupancy rate in %                        | 99.3           | 4 1                                     |              |           |
| Rental income Q3 2021 in MEUR <sup>1</sup> | 3.9     | Rental income Q3 2021 in MEUR <sup>1</sup> | 7.0     | Rental income Q3 2021 in MEUR <sup>1</sup> | 8.0            |   |              |           |
| Gross return in %                          | 7.6     | Gross return in %                          | 8.6     | Gross return in %                          | 8.8            | TA                                      |              |           |

Data as of 30 September 2021

<sup>&</sup>lt;sup>1</sup> Rental income on basis of primary usage of the property (rental income in P&L is according to actual usage of the property; deviations to P&L are therefore possible)

<sup>&</sup>lt;sup>2</sup> Slovenia, Serbia and Croatia

Appendix

### **IMMOFINANZ**

### Key figures

Asset data 30 September 2021

| Balance sheet total   | in MEUR  | 6,993.4 |
|---|----------|---------|
| Equity ratio  | in %     | 48.5    |
| Net financial liabilities                                   | in MEUR  | 2,066.5 |
| Cash and cash equivalents                                   | in MEUR  | 1,016.9 |
| Loan to value ratio (net)                                   | in %     | 36.6    |
| Gearing   | in %     | 62.8    |
| Total average interest rate including costs for derivatives | in %     | 1.9     |
| Average term of financial liabilities                       | in years | 4.0     |

**EPRA indicators 30 September 2021** 

| EPRA net tangible assets (NTA)                          | in MEUR | 3,793.1 |
|---|---------|---------|
| EPRA NTA per share                                      | in EUR  | 30.8    |
| EPRA vacancy rate                                       | in %    | 6.3     |
| Q1-3 2021   |         |         |
| EPRA earnings   | in MEUR | 197.7   |
| EPRA earnings per share                                 | in EUR  | 1.6     |
| EPRA earnings after company-specific adjustments        | in MEUR | 137.3   |
| EPRA earnings per share after company-specific adjustm. | in EUR  | 1.1     |
| EPRA net initial yield                                  | in %    | 5.7     |
| EPRA "topped-up" net initial yield                      | in %    | 6.1     |

Stock exchange data 30 September 2021

| Book value per share                     | in EUR  | 27.8        |
|--|---------|-------------|
| Share price at end of period             | in EUR  | 20.6        |
| Discount of share price to NAV per share | in %    | 33.0        |
| Total number of shares                   |         | 123,293,795 |
| thereof number of treasury shares        |         | 1,028       |
| Market capitalisation at end of period   | in MEUR | 2,539.8     |
| Q1-3 2021                                |         |             |
| Earnings per share                       | in EUR  | 2.4         |
| Earnings per share (diluted)             | in EUR  | 2.2         |
| <u> </u>                                 | ·       |             |

#### Earnings data Q1-3 2021

| Rental income                   | in MEUR | 216.4 |
|---------------------------------|---------|-------|
| Results of asset management     | in MEUR | 163.1 |
| Results of property sales       | in MEUR | 24.1  |
| Results of property development | in MEUR | 24.1  |
| Results of operations           | in MEUR | 180.4 |
| Revaluations                    | in MEUR | 82.7  |
| EBIT                            | in MEUR | 234.4 |
| Financial results               | in MEUR | 91.8  |
| EBT                             | in MEUR | 326.2 |
| Net profit for the period       | in MEUR | 295.7 |
| FFO 1 before tax                | in MEUR | 90.7  |
| FFO 1 before tax per share      | in EUR  | 0.74  |

### Contact and financial calendar

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### **Financial calendar**

| Publication of annual results 2021 | 26 04 2022              |
|------------------------------------|-------------------------|
| Annual report 2021                 | 27 04 2022              |
| Q1 results 2022                    | 24 05 2022 <sup>1</sup> |
| Q1 report 2022                     | 25 05 2022              |
| 29th annual general meeting        | 12 07 2022              |
| Q1–2 results 2022                  | 24 08 2022 <sup>1</sup> |
| Q1–2 report 2022                   | 25 08 2022              |
| Q1–3 results 2022                  | 23 11 2022 <sup>1</sup> |
| Q1–3 report 2022                   | 24 11 2022              |
|                                    |                         |

#### **Ticker symbols**

| Vienna Stock Exchange                 | IIA          |
|---------------------------------------|--------------|
| Warsaw Stock Exchange                 | IIA          |
| ISIN                                  | AT0000A21KS2 |
| Reuters                               | IMFI.VI      |
| Bloomberg                             | IIA AV       |
| · · · · · · · · · · · · · · · · · · · |              |

<sup>1</sup> Publication after close of trading on the Vienna Stock Exchange