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Strong operating performance despite difficult macroeconomic environment

- IMMOFINANZ - GROUP



Strong operating performance and FFO

- Like-for-like rental income YoY of IMMOFINANZ (excl. S IMMO) increased by 8.5% to MEUR 292.3.
- Group rental income increased by 77.8% and results of asset management by 85.1% due to full consolidation of S IMMO and acquisitions.
- High occupancy rate of 92.2% in our 432 standing investments
- Substantial growth of 84.7% in results of operations to MEUR 285.1, FFO 1 almost doubled to MEUR 275.3.



- Equity ratio of 47.3% and conservative net loan-to-value ratio of 42.1%
- Liquidity of MEUR 697.1 plus MEUR 100 undrawn credit line
- Cash from disposals to be reinvested in further growth

Strategic milestones achieved

- IMMOFINANZ - GROUP





Establishing valuecreating **portfolio growth**



ESG all along the line

- Successful refinancing of approximately EUR 1 billion of bank liabilities
- Including the refinancing of IMMOFINANZ's retail and office properties in Germany, the Czech Republic, Slovakia, Hungary and Poland
- Opening of six new STOP SHOP retail parks across Croatia
- Purchase of the Olympia Plzeň
 Shopping Center and a Retail Park in the Czech Republic from CPI Property
 Group
- Conclusion of a power purchase agreement to supply our Austrian portfolio with green energy
- Commissioning of six photovoltaic systems in Austria
- Establishing of a group-wide code of conduct for suppliers to promote ESG measures along our entire supply chain

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Strong commitment to high-quality retail and office solutions





Resilient and well established retail properties

Our core business



Innovative and high-end offices

We focus on

Value-creating long-term growth

Establishing comprehensive sustainability

Increasing our portfolio diversification

Leveraging group-wide synergies

Strong customer orientation

Active portfolio management

Solide financial policy

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P&L – Strong growth supported by full consolidation of S IMMO and acquisitions of retail portfolios

	2023 in MEUR	2022 in MEUR	Change absolute	Change in %
Rental income	533.6	300.2	233.4	77.8
Results of asset management	418.5	226.1	192.4	85.1
Results of property sales	-38.3	4.6	-42.9	n/a
Results of property development	-25.6	-20.7	-4.9	-23.7
Results of operations	285.1	154.3	130.8	84.7
Revaluation result and goodwill thereof revaluation of investment property thereof goodwill impairment	-352.2 -352.0 -0.2	104.0 -110.5 214.5	-456.2 -241.5 -214.6	n/a ≤ -100,0 n/a

- Rental income rose by 77.8% to MEUR 533.6 mainly due to the full consolidation of S IMMO, the acquisition of retail properties, and a substantial 8.5% YoY increase in like-for-like rental income.
- Results of asset management exceeded the increase in rental income with a plus of 85.1% to MEUR 418.5.
- Results of property sales amounted to MEUR -38.3, whereby a negative earnings effect of MEUR -45.8 resulted from the deconsolidation of a subsidiary in Turkey.
- Results of property development amounted to MEUR -25.6, reflecting market trends and rising construction costs.
- For details on the revaluation result see page 9.

⁻ IMMOFINANZ - GROUP

The increase in the investment in S IMMO to 50% plus one share was finalised at year-end 2022. The assets and liabilities of S IMMO have therefore been included in IMMOFINANZ's consolidated financial statements since 31 December 2022, while the income statement positions were included beginning with Q1 2023.

P&L – Revaluations reflecting the general market environment

Amounts in MEUR	Carrying amount 31 12 2023	Revaluation result 2023	Change in %
Austria	263.9	-69.3	-26.2
Germany	467.6	-105.2	-22.5
Poland	962.0	-43.0	-4.5
Czech Republic	933.6	41.4	4.4
Hungary	227.5	-1.0	-0.4
Romania	649.2	-48.1	-7.4
Slovakia	429.4	-21.8	-5.1
Adriatic ¹	619.5	2.5	0.4
Other countries ²	0.0	7.5	0.0
SIMMO	3,277.9	-115.1	-3.5
IMMOFINANZ Group	7,830.7	-352.0	-4.5
Office	1,807.9	-242.3	-13.4
Retail	2,679.9	5.0	0.2
Others	65.0	0.4	0.5
SIMMO	3,277.9	-115.1	-3.5
IMMOFINANZ Group	7,830.7	-352.0	-4.5

The valuation result of investment property includes the standing investments and land banks.

- The revaluation result of investment property of MEUR -352.0 reflects the general market trends.
- Office: The largest individual effects resulted from the revaluation of office buildings in Düsseldorf, Vienna and Warsaw.
- Retail: The slight increase is primarily attributable to the acquisitions made in the Czech Republic in Q4.
- The S IMMO portfolio contributed -3.5% of the carrying amount to the valuation result.

¹ Serbia, Slovenia, Italy and Croatia

² Turkey

P&L – Net profit impacted by lower financial results

	2023 in MEUR	2022 in MEUR	Change absolute	Change in %
Financial results	-246.1	-72.6	-173.4	≤ -100,0
thereof net financing costs thereof other financial results thereof profit/loss from at equity accounted invest.	-118.0 -119.5 0.3	-72.2 149.1 -151.9	-45.8 -268.7 152.2	-63.5 n/a n/a
Profit before tax	-313.1	185.7	-498.8	n/a
Net profit or loss	-229.5	142.0	-371.4	n/a
Earnings per share ¹ (in EUR)	-1.31	1.04	-2.35	n/a

- Increased financial costs, mainly due to the full consolidation of S IMMO and an increase in financing costs, led to negative financial results of MEUR -246.1.
- Due to market-related property write-downs net profit totalled MEUR -229.5 and represents earnings per share of EUR -1.31.

¹ Number of shares for the calculation (basic/diluted): 137,974,126 for 2023 and 136,866,509 for 2022 The increase in the investment in S IMMO to 50% plus one share was finalised at year-end 2022. The asse

The increase in the investment in S IMMO to 50% plus one share was finalised at year-end 2022. The assets and liabilities of S IMMO have therefore been included in IMMOFINANZ's consolidated financial statements since 31 December 2022, while the income statement positions were included beginning with Q1 2023. Rounding differences may result from the use of automatic data processing for the addition of rounded amounts.

FFO 1 almost doubled to MEUR 275.3

	P&L		FFO	FFO
Amounts in MEUR	2023	Adjustments	2023	2022
Results of asset management	418.5	0.0	418.5	226.1
Results of owner-operated properties	2.0	15.3	17.3	0.0
Results of property sales	-38.3	38.3	0.0	0.0
Results of property development	-25.6	25.6	0.0	0.0
Other operating income	7.9	0.0	7.9	2.2
Other operating expenses	-79.4	13.2	-66.1	-46.2
Results of operations	285.1	92.4	377.5	182.1
Revaluation from standing investments and goodwill	-352.2	352.2	0.0	0.0
Operating profit (EBIT)	-67.1	444.6	377.5	182.1
Financial results	-246.1	143.9	-102.2	-48.6
Dividend income S IMMO			0	12,7
FFO 1 before tax	-313.1	588.5	275.3	146.1

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FFO 1 (before tax)

MEUR **275.3** = +88.4%

(2022: MEUR 146.1)

- Improvement by 88.4% exceeded the increase in both rental income and the results of asset management.
- This is primarily due to the full consolidation of S IMMO.

Robust balance sheet structure and solid net LTV level

Maturity profile of IMMOFINANZ Group as of 31 December 2023, in MEUR



	Outstanding liability in TEUR as of 31 12 2023	Total average interest rate incl. expenses for derivatives in % ¹
Corporate bonds IMMOFINANZ	234,834.5	2.50
Bank and other financial liabilities ²	1,927,823.9	3.37
S IMMO	2,073,777.6	2.44
IMMOFINANZ Group	4,236,435.9	2.86

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- Very robust balance sheet structure with an equity ratio of 47.3%
- Net LTV at a solid level of 42.1% (12/2022: 40.7%)
- Financing costs (incl. hedging costs) equalled 2.86% (2022: 2.60%) reflecting rising market interest rates.
- Remaining term of financing stable at 4.0 years (12/2022: 4.25 years)
- Unencumbered asset pool of EUR 1.6 billion (19.0%)

Hedging quota: 95.1% (12/2022: 87.0%)

4.9%	72.6%	22.5%
Floating rate	Floating rate hedged	Fixed rate

¹ Based on nominal remaining debt

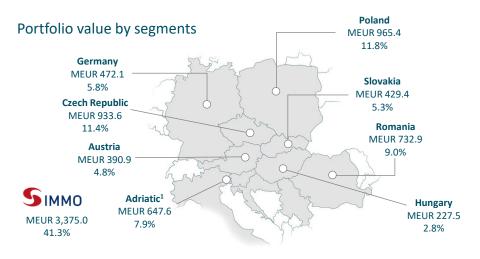
² Including IFRS 5

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Overview Group – Quality portfolio with robust occupancy

Company snapshot

- European real estate corporation with a focus on retail and office properties in Central and Eastern Europe
- Significant portfolio size of EUR 8.2 billion, mainly driven by full consolidation of S IMMO as well as acquisitions and completions
- IMMOFINANZ and S IMMO have superb and complementary real estate portfolios managed by local teams of experienced experts.



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Key Figures – IMMOFINANZ Group

Portfolio value²

8,174.3 **MEUR**

Standing investments²

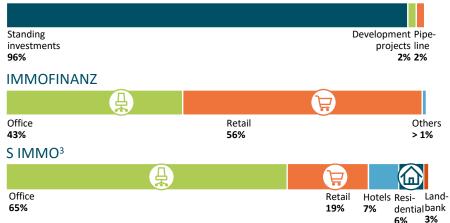
7,840.2

MEUR

Occupancy rate

92.2

Group portfolio segmentation



Property acquisitions and completions





STOP SHOP expansion in Croatia

 Opening of six retail parks in 2023 brings the overall number of STOP SHOPs in Croatia to twelve locations.

Opening of a new myhive office in Vienna

- myhive Urban Garden opened in September 2023.
- BREEAM certification
 "Outstanding" in progress

- IMMOFINANZ -

Acquisition of a retail portfolio from CPI Property Group in the Czech Republic

- 22 complementary retail properties (grocery supermarkets) spread across the Czech Republic within major cities or in close proximity to towns
- Retail park and the Olympia Shopping Center in Plzeň
- In total nearly 107,300 sqm of rentable space, almost fully rented, generating appr. MEUR 17 (gross) of annual rental income. The purchase price amounted to roughly MEUR 237.



Property sales according to strategy





Continuation of strategic property sales

- "Bureau am Belvedere" office building in Vienna
- Land in Turkey marking IMMOFINANZ's exit from this market
- A small plot of land in Romania
- German properties and an office building in Croatia by S IMMO
- Total sales volume of MEUR 751.1

Further transactions in preparation

 Additional closings should be possible in the coming months.

Developments – Pipeline with focus on STOP SHOPs

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Development projects	Number of properties	Carrying amount in MEUR	Carrying amount in %	Outstanding construction costs in MEUR	Rentable space in sqm	Expected fair value after completion in MEUR	Exp. rental income at full occupancy in MEUR	Exp. yield after completion in % ¹
Romania	1	39.1	. 63.6	0.7	21,127	39.8	3.2	8.1
Adriatic ²	6	22.4	36.4	55.6	57,340	82.8	8.3	10.7
Active projects	7	61.5	100.0	56.2	78,467	122.6	11.5	9.8
In preparation		60.1						

- Development projects: 1.7% of portfolio value with moderate costs to completion
- S IMMO had no active development projects in progress.

60.1

16.7

138.3

Group

S IMMO

IMMOFINANZ

¹ Expected rental income after completion in relation to the current carrying amount including outstanding construction costs

² Croatia and Serbia

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Clear strategy in a challenging environment

- High inflation, a rapid increase in interest rates, the collapse of the real estate transaction market and a generally weak economy in 2023
- IMMOFINANZ Group well positioned to consequently develop its core business as a growth-oriented property owner
- Continuation of the portfolio strategy to rely on resilient and cost-efficient retail properties and innovative office solutions
- Medium-term expansion of the offering in core countries with focus on strengthening the retail portfolio, own development projects and selective acquisitions
- Progress in the portfolio optimisation programme; properties with a combined value of approximately MEUR 751 (including S IMMO) sold
- Related activities to be continued in 2024 concentrating on the sale of lower yielding, non-strategic properties
- Group-wide adjustment and standardisation of the ESG strategy covering all aspects of ESG



Ongoing integration of IMMOFINANZ and S IMMO









- Close cooperation of CPI Property Group (CPIPG), IMMOFINANZ and S IMMO to review synergies
- Ongoing integration of IMMOFINANZ and S IMMO under the direction of the CPIPG to bundle resources in asset and property management and in other service areas to significantly improve efficiency
- Signing of a framework agreement with S IMMO to evaluate further integration options
- Synergies have already been realised, including common service contracts and the standardisation of IT systems and processes.
- As the core shareholder of IMMOFINANZ, CPIPG actively supports this process with an aim towards the identification and realisation of further synergies.
- Tenants remain first priority and we intend to offer them optimal property solutions also in the future.

Aligned Group ESG strategy & goals



Environment

- 32.4% reduction in GHG intensity of property portfolio, incl. bioenergy, by year 2030 versus 2019 baseline (validated by Science Based Target initiative in July 2022 in alignment with the Paris Agreement's well below 2°C scenario)
- Purchase of electricity exclusively from 100% renewable sources by year end 2024
- 10% reduction in energy intensity of property portfolio by 2030 versus 2019 baseline
- 10% reduction in water intensity of property portfolio by 2030 versus 2019 baseline
- Elimination of waste sent to landfill wherever possible, waste recycling rate of 55% by year end 2025 and 60% by year end 2030
- Increase in EU Taxonomy alignment of economic activities at consolidated Group level over time



Social

- Increased share of certified buildings (Access4you, BREEAM, DGNB, EDGE, Green Key, Green Star, HQE, LEED, WELL)
- Group-wide green lease agreement to be offered for all new commercial leases and renewals
- Minimum of 33% share of female senior managers
- Completion of at least eight hours of training per employee per year
- Biennial employee satisfaction surveys



Governance

- Agreement on the Code of Conduct with all employees
- Mandatory annual employee training on Code of Conduct and associated policies
- All new suppliers and renewals comply with Group-wide Code of Conduct for Suppliers
- Alignment of Management Board remuneration to ESG criteria

Annual General Meeting



Dividend proposal

 Based on IMMOFINANZ's strategy to use liquidity primarily for acquisitions, the Executive Board and the Supervisory Board will recommend that the Annual General Meeting waive the dividend for the 2023 financial year and use these funds to strengthen the balance sheet.

Annual General Meeting

 The Annual General Meeting will take place on 29th May 2024 as an in-person shareholders' meeting in Vienna.

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IMMOFINANZ (excl. S IMMO) – Well diversified portfolio

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Portfolio value

MEUR **4,799.3** (12/2022: MEUR 5.199.6)

Standing investments

MEUR **4,553.4** (12/2022: MEUR 4,852.1)

Gross return

7.5% IFRS rent (12/2022: 6.5%)

Unexpired lease term

(weighted, average)

 3.6_{years}

High quality and international tenant base



Office

- No industry dependence due to diversified tenant structure, 8.6% public tenants
- No single tenant accounts for more than 4.6% of office space



Retail

- Long-term partnership with Europe's best retail brands
- Balanced tenant mix to ensure optimal environment for retailers and their customers
- No single tenant accounts for more than 4.1% of retail space

Robust occupancy rate





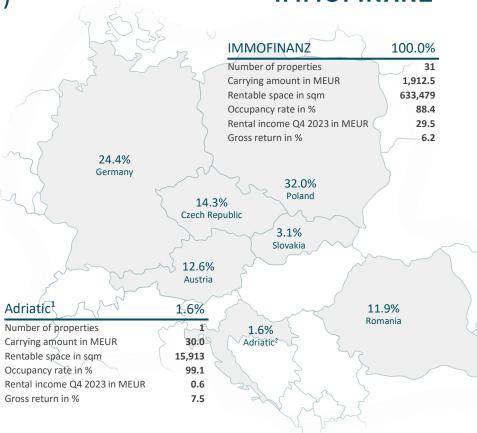


 $^{^{\}mathrm{1}}$ For better comparability, the information is provided in relation to the peer group

Office standing portfolio (excl. S IMMO)

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Poland	32.0%	Germany	24.4%
Number of properties	7	Number of properties	3
Carrying amount in MEUR	612.2	Carrying amount in MEUR	467.6
Rentable space in sqm	189,741	Rentable space in sqm	87,652
Occupancy rate in %	93.6	Occupancy rate in %	76.4
Rental income Q4 2023 in MEUR	10.5	Rental income Q4 2023 in MEUR	6.7
Gross return in %	6.8	Gross return in %	5.8
Austria	12.6%	Czech Republic	14.3%
Number of properties	4	Number of properties	6
Carrying amount in MEUR	241.1	Carrying amount in MEUR	273.6
Rentable space in sqm	55,982	Rentable space in sqm	79,639
Occupancy rate in %	99.6	Occupancy rate in %	91.6
Rental income Q4 2023 in MEUR	3.2	Rental income Q4 2023 in MEUR	3.1
Gross return in %	5.4	Gross return in %	4.5
Romania	11.9%	Slovakia	3.1%
Number of properties	8	Number of properties	2
Carrying amount in MEUR	228.3	Carrying amount in MEUR	59.7
Rentable space in sqm	168,929	Rentable space in sqm	35,623
Occupancy rate in %	82.2	Occupancy rate in %	90.0
Rental income Q4 2023 in MEUR	4.5	Rental income Q4 2023 in MEUR	1.0
Gross return in %	7.8	Gross return in %	6.6



¹ Croatia

Retail standing portfolio (excl. S IMMO)

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Adriatic ¹	21.1%
Number of properties	42
Carrying amount in MEUR	554.9
Rentable space in sqm	371,391
Occupancy rate in %	99.7
Rental income Q4 2023 in MEUR	12.6
Gross return in %	9.1

Czech Republic	25.1%
Number of properties	66
Carrying amount in MEUR	660.0
Rentable space in sqm	301,726
Occupancy rate in %	98.6
Rental income Q4 2023 in MEUR	8.3
Gross return in %	5.0

Slovakia	14.0%
Number of properties	32
Carrying amount in MEUR	368.4
Rentable space in sqm	223,363
Occupancy rate in %	96.6
Rental income Q4 2023 in MEUR	7.8
Gross return in %	8.5

Romania	13.4%
Number of properties	5
Carrying amount in MEUR	351.8
Rentable space in sqm	149,748
Occupancy rate in %	98.3
Rental income Q4 2023 in MEUR	9.2
Gross return in %	10.5

Poland	12.4%
Number of properties	21
Carrying amount in MEUR	324.7
Rentable space in sqm	210,432
Occupancy rate in %	98.9
Rental income Q4 2023 in MEUR	8.5
Gross return in %	10.4

Hungary	8.6%
Number of properties	16
Carrying amount in MEUR	224.8
Rentable space in sqm	169,268
Occupancy rate in %	99.5
Rental income Q4 2023 in MEUR	6.3
Gross return in %	11.1

Number of properties Carrying amount in MEUR Rentable space in sqm Occupancy rate in % Rental income Q4 2023 in MEUR Gross return in % 12.4% Poland Czech Republic 14.0% Slovakia 5.4% 8.6% Hungary 13.4	INZ
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Carrying amount in MEUR Rentable space in sqm Occupancy rate in % Rental income Q4 2023 in MEUR Gross return in % 12.4% Poland Czech Republic 14.0% Slovakia 5.4% Austria 8.6% Hungary 13.4	100.0%
Rentable space in sqm Occupancy rate in % Rental income Q4 2023 in MEUR Gross return in % 12.4% Poland Czech Republic 14.0% Slovakia 5.4% Austria 8.6% Hungary 13.44	196
Occupancy rate in % Rental income Q4 2023 in MEUR Gross return in % 12.4% Poland Czech Republic 14.0% Slovakia 5.4% Austria 8.6% Hungary 13.4	2,625.2
Rental income Q4 2023 in MEUR Gross return in % 12.4% Poland Czech Republic 14.0% Slovakia 5.4% Austria 8.6% Hungary 13.4	1,498,688
Gross return in % 12.4% Poland Czech Republic 14.0% Slovakia 5.4% Austria 8.6% Hungary 13.49	98.7
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ace in sqm 72,761	
rate in % 98.3	
me Q4 2023 in MEUR 2.7	
7.6	
1 Iran	

¹ Serbia, Slovenia, Croatia, Italy

Successful with brands – Latest acquisitions and openings increase number of STOP SHOP retail parks to 142

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myhive offices

myhive Urban Garden (AT) opened in September 2023, certification process for BREEAM "Outstanding" in progress.

17 properties in six countries

385,428 sqm
90.2%
MEUR 16.7
MEUR 1,041.0
6.4%



STOP SHOP retail parks

Positioned as leading retail park operator in Europe. Openings of six STOP SHOPs in Croatia.

142 properties in ten countries

Rentable space	1,019,679 sqm
Occupancy rate	99.0%
Rental income Q4 2023 ¹	MEUR 35.8
Carrying amount	MEUR 1,598.9
Gross return IFRS	9.0%



VIVO! shopping centers

Convenient shopping with entertainment factor and Europe's best retail brands as strong anchor tenants.

11 properties in four countries

Rentable space	352,837 sqm
Occupancy rate	97.3%
Rental income Q4 2023 ¹	MEUR 16.8
Carrying amount	MEUR 827.7
Gross return IFRS	8.1%

Shareholder structure

- IMMOFINANZ -



- The CPI Property Group owns more than 75% of IMMOFINANZ (shares).
- The free float of IMMOFINANZ amounts to roughly 18%.
- IMMOFINANZ has a majority investment of 50% plus one share in S IMMO (36,804,449 shares), while the
 CPI Property Group holds roughly 38.4% of the share capital of S IMMO (28,241,094 shares).

Top performer on the Vienna Stock Exchange in 2023

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Coverage

Institute	Price target	Recommendation	Last update
Erste Group	EUR 18.60	Hold	29 11 2023
Kepler Chevreux	EUR 18.00	Reduce	10 01 2024
Raiffeisen Bank International	EUR 16.00	Buy	30 11 2023

Highly experienced management team

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Radka Doehring

Executive Board member since May 2022

- Extensive international expertise
- Various management positions in the corporate and public sector
- Leading positions with the CPI Property Group



Pavel Měchura

Executive Board member since June 2023

- Extensive expertise in finance and real estate
- Leading positions with the CPI Property Group
- Group Finance Director of CPI Property Group

Key figures

- IMMOFINANZ - GROUP

Asset data as of 31 December 2023

Balance sheet total	in MEUR	9,649.9
Equity ratio	in %	47.3
Net financial liabilities	in MEUR	3,539.3
Cash and cash equivalents	in MEUR	697.1
Loan to value ratio (net)	in %	42.1
Gearing	in %	78.9
Total average interest rate including costs for derivatives	in %	2.9
Average term of financial liabilities	in years	4.0

EPRA indicators as of 31 December 2023

EPRA net tangible assets (NTA)	in MEUR	3,863.8
EPRA NTA per share	in EUR	28.00
EPRA vacancy rate (excl. S IMMO)	in %	5.1
2023		
EPRA earnings	in MEUR	202.4
EPRA earnings per share	in EUR	1.47
EPRA earnings after company-specific adjustments	in MEUR	205.7
EPRA earnings per share after company-specific adjustments	in EUR	1.49
EPRA net initial yield	in %	6.2
EPRA "topped-up" net initial yield	in %	6.4

Stock exchange data as of 31 December 2023

Book value per share	in EUR	26.60
Share price at end of period	in EUR	21.05
Discount of share price to EPRA NTA per share	in %	24.8
Total number of shares		138.669.711
thereof number of treasury shares		695.585
Market capitalisation at end of period	in MEUR	2,919.0
2023		
Earnings per share	in EUR	-1.31

Earnings data 2023		
Rental income	in MEUR	533.6
Results of asset management	in MEUR	418.5
Results from owner-operated properties	in MEUR	2.0
Results of property sales	in MEUR	-38.3
Results of property development	in MEUR	-25.6
Results of operations	in MEUR	285.1
Revaluations	in MEUR	-376.8
EBIT	in MEUR	-67.1
Financial results	in MEUR	-246.1
EBT	in MEUR	-313.1
Net profit for the period	in MEUR	-229.5
FFO 1 before tax	in MEUR	275.3

The increase in the investment in S IMMO to 50% plus one share was finalised at year-end 2022. The assets and liabilities of S IMMO have therefore been included in IMMOFINANZ's consolidated financial statements since 31 December 2022, while the income statement positions were included beginning with Q1 2023.

Contact and financial calendar

- IMMOFINANZ - GROUP

Investor Relations

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Financial calendar

Q1 results 2024	27 05 2024 ¹
31 th annual general meeting	29 05 2024
Q1–2 results 2024	28 08 2024 ¹
Q1–3 results 2024	28 11 2024 ¹

Ticker symbols

Vienna Stock Exchange	IIA
Warsaw Stock Exchange	IIA
ISIN	AT0000A21KS2
Reuters	IMFI.VI
Bloomberg	IIA AV

 $^{^{\}rm 1}\,{\rm Publication}$ after the close of trading on the Vienna Stock Exchange